

Spreading Wings

On January 11, Achieve Group officially launched JCG Search International and marked the opening of its very first overseas office in Hong Kong at a presentation staged at the Grand Hyatt Singapore. JCG Search International is a globally linked executive search organisation.

In addition to its Hong Kong office, Achieve Group plans to launch JCG Search International in China and Malaysia by the end of 2007, and Japan and Dubai in 2008. In 2006, Achieve Group reported major growth of S\$8.7 million in revenue. Encouraged by partnerships with IE Singapore and National Personnel Associates, its projected target is S\$13 million for 2007.

Since 1991, Achieve Group has dealt mainly in executive search and recruitment within specialised fields from hi-tech manufacturing to supply chain management, property, banking and finance. In 1997, the CEO and founder of Achieve Group of Companies, Joshua Yim, founded Achieve Technologies Asia Pacific concentrating on IT/engineering placements. Yet another milestone came about in 2000, when Joshua Consulting Group was established to handle executive search placements. The Achieve Group of Companies has been steadily expanding with recruitment now taking place in the oil and gas sector and global recruitment of foreign talents. Achieve Group also claims to be taking the initiative to respond to the human capital needs of the upcoming Integrated Resorts.

Joshua Yim has over two decades of experience in the search and recruitment industry. He founded Achieve Career Consultant in 1990, and it has since grown from a one-man office in Bukit Merah Centre to its present location at Temasek Towers.

Speaking at the launch, he said: "It has been 17 long years since our humble beginning as a one-man show when I founded Achieve Career Consultant, the pioneer company within the Achieve Group, in 1990. We are thankful for God's grace that has seen us through two major recessions, where we were close to bankruptcy. No doubt, we have grown from strength to strength since, emerging sharper and more competitive. Blessed with a strong and dedicated team, the company is now even more committed to delivering added value to all our clients."

He also shared: "In 2006, the top performer in our Group even received over 12 months' bonus, in addition to other incentives! It is my vision to create unlimited opportunities and career growth for people to find success through our business. From our clients needing exceptional talents to grow their business, to the candidates we offer the



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*Joshua Yim
CEO, Achieve Group of Companies*

right recruitment opportunities, and even our own people in Achieve Group, we hope that our contributions will enable others to excel and shine."

At the event, high achieving employees were also honoured. According to Yim, Achieve Group of Companies believes that it is a people business, which means that people are the ones who make their business excel. They also believe that results are easy to talk about, but it is important to put it down in black and white – which they have done in order to truly define performance, as it is the results that speak for themselves. They adhere to stringent quality standards and do not, at any cost, allow the quality of their services to be compromised. A strict internal process is observed at every step, from meeting the client to the systematic search for the right candidate right through to ascertaining each candidate's credentials. Achieve Group of Companies' target is to connect people in terms of 'corporate chemistry and skilled capabilities'. BC